



Community Profile

Municipal/County Name	Glenwood	Contact Name	Cynthia Vizzutti
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Date	December 2023	Phone Number	403-626-3233
Give an overview of your region (150-200 words)			
<p>Welcome to the picturesque haven of Glenwood, Alberta, where the landscape mixes with pretty rural charm. Nestled within this tranquil setting, Glenwood presents a unique opportunity for those seeking a harmonious blend of natural beauty and potential for growth. The town's rural allure is adorned with scenes of rolling hills and mountain views, creating a backdrop that encapsulates the essence of tranquility. Amidst this beauty lies an opportunity-rich environment, where the embrace of a rural lifestyle seamlessly coexists with the potential for new ventures and endeavors. Glenwood invites you to explore the endless possibilities that unfold in this enchanting corner of Alberta, where pretty meets opportunity in the heart of rural serenity.</p>			
Sectors			
What sectors are you most competitive for and why?			
<ol style="list-style-type: none"> 1. Tourism- as a village on the way to a variety of mountain parks, the ability to stay close to them while maintaining affordability draws people to this area. There are also 1,000 campsites within 10 minutes from the village making it a potential hub for these campers. 2. Value Added Processing- historically, Saputo cheese factory operated within the community and there is opportunity for a processing plant to come back due to proximity to farmers and ranchers in the area. 			
What is your value proposition?			
<p>Discover the allure of Glenwood, Alberta, where a unique value proposition awaits. Nestled in the embrace of pretty rural charm, Glenwood offers an inviting haven with low utility rates, making day-to-day living more affordable and sustainable. The town opens doors to aspiring individuals and businesses with its promise of affordable land, providing a canvas for dreams to flourish without breaking the bank. Opportunities include more tourism focused services including a gas station and more eateries. Glenwood takes pride in its low tax rates, offering a favorable environment for economic growth and prosperity. Here, amidst the scenic beauty, residents and entrepreneurs find not just a place to live but a community that embraces affordability, picturesque landscapes, and the promise of a vibrant future.</p>			
Costs of Doing Business			
Tax rates			
Residential: 6.72154 Non-Residential: 16.54431			
Land Costs per acre (average)			
\$30-40K/acre			
Real estate costs per sq. ft (average)			
Single Family Dwellings- \$300K+			
Incentives or cost advantages (if any)			
no formal incentive program but council is willing to have a conversation			
Other			
Ease of Doing Business			
What supports do you bring for new businesses (try to be specific)?			
Listing on the website with the Business Directory. There is also the organic support of the local community who are a tight knit group.			
Are there major transport access (road, rail, air)			
Roads: Highway 810 and 505. No rail or air. Only 30 minutes away from Cardston and Pincher Creek and an hour away from the U.S border.			
Describe the business culture in the community			
Glenwood's business culture is a tapestry woven with the threads of small businesses, a strong focus on tourism, and a commitment to old-fashioned hospitality. Nestled within this picturesque community, small enterprises thrive, contributing to the vibrant local economy. The town's allure to tourists is			

heightened by its dedication to preserving old-world charm, offering a warm and welcoming environment reminiscent of traditional hospitality. Notably, Glenwood's business landscape has found promise in the repurposing of the historic Saputo factory, envisioning a future for value-added agricultural processing.
How do you make new businesses feel welcomed? Feel supported?
Being a small village, businesses will see drop ins from the local citizens and the rural neighbors providing a natural support.
Who is the point of contact for inquiries?
Cynthia Vizzutti
Speed of Doing Business
What are the permitting & zoning timelines?
Permitted: 2 week Discretionary < 1 month
Is the point of contact for inquiries familiar with land use planning, development approvals and the building process?
Yes.
Talent
What does your talent pipeline look like? How do you attract talent? What is the affordability look like (e.g., Average housing costs)
With a small population of 354, the talent is recruited from the larger region that encompasses the village of Hillspring, Pincher Creek, and the Blood Tribe reserve. Talent is attracted because of the large lots and affordability of the village which provides the basic services like a library, school, and community hall.
Is there access to post-secondary or training programs offered?
The closest is in Lethbridge.
What are the stats about the local workforce?
Alberta Regional Dashboard: seventy-five people in labour force, 51% participation rate, 0% unemployment rate, increase in apprenticeship and strong K-9 enrollment. Couple Families Income: \$107,000 median
Stats Canada 2021 Census: 61.5% of the population is aged 15-64 with average age being 46.2
How do you retain talent? What is the quality of life like in your community? (schools, recreation etc.) How do you ensure new residents feel welcome?
People are naturally drawn to the area as it is at the gateway to many outdoor provincial and federal mountain parks so the outdoors lifestyle is easy to participate in. Add to that the facilities such as the school, the number of events that the community engages in, the scenic vistas and you can see why the village is known for great views and great living!
ESG (Environmental, Social and Governance) + DEI (Diversity, Equity & Inclusion) ESG compliance and disclosure are top drivers of investor trust as there is a growing awareness that communities, companies, government etc. have the responsibility and resources to accomplish positive climate action and build a more sustainable and resilient future.
What are the environmental, sustainability or emission reduction initiatives in your community?
The installation of EV chargers is the first project undertaken in the village looking at ESG initiatives.
What are the DEI initiatives in your community?
With the close proximity to the Blood Tribe, the long-standing history of diversity and inclusion is rooted in the community as many members of the tribe access the facilities and businesses in the community providing support. Accessibility is being improved as all municipal buildings are wheelchair accessible.
Other
Are there any other aspects that make your community unique?
Glenwood invites you to experience a lifestyle where low utility rates, affordable land, low tax rates, and rural charm converge to create a truly exceptional living and business environment.
Include any relevant maps or photos of investment ready sites

Commercial Opportunity-Saputo Cheese Factory

